

2011 DRI Symposium Agenda - Beijing

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Hamline University, "2011 DRI Symposium Agenda - Beijing" (March 28, 2016). *DRI Symposia*. Paper 5.
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**Rethinking Negotiation Teaching
Beijing Conference
Thursday, May 5 – Tuesday, May 10, 2011**

Agenda

Thursday, May 5 – *Interactions with Business Leaders, Academic Scholars and Negotiation Practitioners*. Lakeview Hotel

8:30 Registration

9:00 – 9:40 Welcome and Introductory Plenary Session

9:55 – 11:15 Workshops Options

- *"Modern Developments and Challenging Negotiations in Chinese Contract Law"* – Professor Ge Yunsong (Peking University)
- *"Developing a Negotiations Course in Chinese Universities"* Professor Zhou Xiaohong (Jilin University); Professor Liu Tao (Shanghai Institute of Foreign Trade School of International Business); Professor Alonzo Emery (Renmin University)
- *"Chinese Tea Ceremony: Negotiation in a Teacup"* Feng Ying Yu (Leading Negotiation Institute)

11:15 – 11:45 Tea break

11:45 – 13:00 Workshops Options

- *"Real Estate Development in China: Negotiating Law, Market and Government Policy"* Professor Lou Jianbo (Peking University); Professor Wang Yong (China University of Political Science)
- *"Issues in Modern Chinese Education"* - Dr. Yan Jia (Leading Negotiation Institute)
- *"Chinese Calligraphy and Meditation"* – Feng Ying Yu (Leading Negotiation Institute)

13:00 – 14:30 Lunch (included with registration)

- 14:30 – 15:30 “*Perspectives from China*” Andrew Wei-Min Lee (Leading Negotiation Institute)
- 15:30 – 16:00 Tea break and open discussion
- 16:00 – 17:00 Reflection and time to explore the neighborhood
Participants will be invited to “process” the first day in small groups.
- 17:30 – 19:30 Informal buffet dinner reception at the Lakeview Hotel (included with registration)

Friday, May 6 – *Interactions with Chinese Negotiation Students: Peking University and around Beijing (those with difficulty walking)*

- 7:30 Gather in hotel lobby to walk to Peking University
- 8:00 – 8:40 Student role play observation
- 8:40 – 9:10 Small group de-brief
- 9:10 – 9:30 Student group de-brief led by Andrew Wei-Min Lee and Feng Ying Yu
- 9:30 – 9:50 Large group (students and scholars) de-brief of the exercise and the student de-brief led by Noam Ebner
- 9:50 – 10:10 Break
- 10:10 – 11:10 Student presentations and Q&A with professors
- 11:10 – 11:45 De-brief and discussion of morning activities
- 12:00 noon Adventure Learning Activities with Peking University students

Saturday, May 7 – Sunday, May 8: *3rd Annual Chinese Universities' English-Language Negotiation Competition, and/or Adventure Learning*

Participants who have volunteered to serve as judges for one of these days have received detailed information from Andrew Lee about the requirements.

For those not serving as judges at any given time, we will have Adventure Learning activities identified for you to participate in and around Beijing. There will be opportunities late each day for group reflection. There will also be a choice of adventure on each day, so not everyone will be doing the same type of learning. Details will be announced on May 6.

Monday, May 9: *Teaching and Writing Affinity Group Workshops.* Lakeview Hotel,

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| 9:00 – 10:00 | Adventure Learning and Competition Experience Debrief |
| 10:00 – 10:20 | Break |
| 10:20 – 11:20 | Plenary Session: Reflections |
| 11:20 – 11:40 | Break |
| 11:40 – 13:00 | New Ventures in Teaching: Concurrent Sessions (each participant will attend one; a second opportunity will be provided on May 10.)

Using Movement to Foster Creativity – <i>Michelle LeBaron</i>

Operationalizing Scholarship: How to Teach Complicated (Wicked) Problems – <i>Jayne Docherty, Howard Gadlin, and Cal Chrustie</i>

Teaching Negotiation: Pacific Rim Adaptations to Negotiation 1.0 -- <i>Masahiro Matsuura, Dong Young Kim, Andrew Lee and Boyd Fuller</i> |
| 13:00 – 17:00 | Writing groups will have lunch together and work to refine topics for Volume 3 in the <i>Rethinking Negotiation Teaching</i> series. |
| 18:30 | Celebration Dinner at Imperial Bai Jia' Restaurant. This dinner includes a one hour cultural show from 19:00 – 20:00, for which we must be seated no later than 18:30. |

Tuesday, May 10: *Writing Workshops and Closing Plenary.* Lakeview Hotel, 9:00 – 15:00

9:00 – 10:30	Repeat of May 9 sessions – (each participant will attend one)
10:30 – 11:00	Tea break
11:00 – 12:30	Plenary and small group writing teams
12:30	Lunch
14:00 – 15:00	Closing plenary session where writing commitments will be shared