

Negotiation Teaching Materials

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# Standstill Agreement - Overview

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DISPUTE RESOLUTION INSTITUTE  
Teaching Materials  
Simulations

*“Standstill Agreement”*  
*Steps to Resolving a Legal Dispute (Yildiz v. SuperStore)*

**Overview**

This is a complex, lengthy simulation intended for law students for negotiating and exchanging multiple drafts and revisions of a “standstill” agreement. The underlying scenario involves a legal dispute over employment compensation between a senior executive and a large company. No lawsuit has been filed yet, and the disputing parties are interested in reaching an intermediate agreement (standstill) to postpone formal legal action and allow the parties a chance to negotiate a potential resolution in the meantime. Students play the lawyers. Because of the high level of mistrust and the sophistication of the parties, practicing lawyers or faculty are encouraged to play clients to simulate the complexity and difficulty in reaching an agreement in this scenario. This simulation is designed for use over multiple class periods. See Instructor Notes & Background for more details.

**Skills Addressed:** Negotiation, Drafting, Client Counseling, Conflict Resolution

**Target Audience:** Law Students (2Ls and 3Ls)

**Author:** Jim Hilbert

**Source:** Dispute Resolution Institute, Mitchell Hamline School of Law

NOTE: These simulation materials are available at no charge to instructors who wish to use the materials for teaching. To access the other related documents for this simulation, please contact [Jim Hilbert](mailto:jim.hilbert@mitchellhamline.edu). More information is available at [open.mitchellhamline.edu/dri\\_teachingmaterials](https://open.mitchellhamline.edu/dri_teachingmaterials).