

Negotiation Teaching Materials

December 2016

Math Tutor - Overview

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Recommended Citation

Hilbert, Jim, "Math Tutor - Overview" (2016). *Negotiation Teaching Materials*. 9.
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DISPUTE RESOLUTION INSTITUTE
Teaching Materials
Simulations

“Math Tutor”
Basic Services Agreement

Overview

This is a basic negotiating and drafting simulation intended for law students. The underlying scenario involves a forensic entomologist who is hiring a math professor for tutoring services. The students negotiate and then draft various components of an agreement. The scenario is traditionally used for drafting covenants and representations and warranties, although the scenario could be used for any number of other purposes. It also works well as a counterpart to the Movie Star simulation, because it is of equal complexity and also involves students playing clients (so students who played clients in the Movie Star simulation can play lawyers here, for example). The simulation is designed for use in one class session plus a drafting assignment (the drafting assignment is typically reviewed in the next class session). The in-class time for the exercise is less than two hours. *See* Instructor Notes & Background for more details.

Skills Addressed: Negotiation, Drafting, Client Counseling

Target Audience: Law Students (2Ls and 3Ls)

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Source: Dispute Resolution Institute, Mitchell Hamline School of Law

NOTE: These simulation materials are available at no charge to instructors who wish to use the materials for teaching. To access the other related documents for this simulation, please contact [Jim Hilbert](mailto:Jim.Hilbert@mitchellhamline.edu). More information is available at open.mitchellhamline.edu/dri_teachingmaterials.