

Negotiation Teaching Materials

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Battery Innovations - Overview

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DISPUTE RESOLUTION INSTITUTE
Teaching Materials
Simulations

“Battery Innovations”
Complex Transaction & Dispute

Overview

This is a complex scenario designed for a 42-hour law school simulation course. The scenario involves legal research, negotiating and drafting a complex business transaction, managing clients, and negotiating and drafting a settlement agreement. The legal issues include intellectual property, employment law, public interest and social justice, and international law. Students first negotiate a complex business transaction and then negotiate a settlement agreement between the same parties. Students work in teams (each student focuses on one of the legal subject matters) representing one side of the transaction and the dispute. Faculty play the clients. *See* Instructor Notes & Background for more details.

Skills Addressed: Negotiation, Drafting, Client Counseling, Conflict Resolution

Target Audience: Law Students (2Ls and 3Ls)

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NOTE: These simulation materials are available at no charge to instructors who wish to use the materials for teaching. To access the other related documents for this simulation, please contact [Jim Hilbert](mailto:Jim.Hilbert@mitchellhamline.edu). More information is available at open.mitchellhamline.edu/dri_teachingmaterials.